

Claim System Contract Analysis
GenSource Corp

MONTHLY/ANNUAL MAINTENANCE

		3 Year Term Service Schedule 1a - 11/2000	New Amendment 3 yr Term	Outstanding Projects from Previous Contract Included in Proposed Amendment
1, 2, 4, 5	3 Year Term Maintenance (\$2,262.50 per month)	\$81,450	\$81,450	*
3	3 Year Term ARS Maintenance (\$197.50 x 16 months & \$653 x 20 months of contract)	\$16,220	\$23,508	*
GenUtil	3 Year Term Maintenance (\$100 per month)	\$3,600	\$3,600	*
1,2	3 Year Term Maintenance - English Wizard / Windows upgrade @ \$206 per month. (\$206 per month)	\$4,120	\$7,416	*
1, 2, 3, 4, 5	3 Year Term Ardent/Universe OS Software Maintenance (Subject to Manufacturer's increases) (\$5,775 per year)	\$11,974	\$17,325	*
1, 2, 3, 4, 5	Dial-Up Telephone Charge monthly not to exceed \$15.00 - estimated \$1,500 per year Per month without prior approval (See Sections 1.9 & 5.4)	\$4,500	\$4,500	
1, 2, 3, 4, 5	Extended Maintenance and Rush Rate hourly rate of \$185.00 not to exceed (\$9,000 per year)	\$27,000	\$27,000	
1	3 Year Term EDI Maintenance Fees (\$1,000 per year for contract amendment)	\$0	\$3,000	
1	3 Year Term EDI Transaction Fees Est 12,000 transactions @ \$1.30 each (old contract \$3,750 @ \$2 each annually)	\$15,000	\$46,800	

PROGRAMMING UPDATES TO EXISTING CUSTOMIZATIONS:

1, 2	1099 IRS Reporting Program - hourly rate of \$150.00	\$7,500	\$6,250	
1, 2	FAS Interface changes/updates - hourly rate of \$150.00*	\$55,000	\$10,000	
1, 2,	Upgrade to Windows Application - hourly rate of \$150.00* less first payment of (\$41,725) (Includes 3rd party software & license fees subject to manufacturer's increases)	\$67,000	\$25,275	\$25,275
1, 2, 3	Imaging Software Upgrade* not to exceed \$55,000 (minor enhancements changes amount from prior contract) (Includes 3rd party software subject to manufacturer's increases & 27 license fees @ 695 each).	\$58,000	\$59,000	\$59,000
1, 2	Medical Fee Schedule Review & Bill Interface - hourly rate of \$150.00 - 3 yr maximum not to exceed \$6,250	\$6,250	\$6,250	\$6,250
1, 2	County Counsel Bill Interface - hourly rate of \$150.00* - 3 yr maximum not to exceed \$6,250	\$6,250	\$6,250	\$6,250
1	Division of Industrial Relations & E.D.I. State Mandated Changes by Law - hourly rate of \$150.00 (Includes 3rd party software license fees subject to manufacturer's increases) 3 yr maximum not to	\$30,000	\$9,000	
1,2	EMACS Payroll Interface - hourly rate of \$150.00 - 3 yr maximum not to exceed \$2,000	\$2,000	\$2,000	\$2,000
1, 2, 3, 4, 5	State Required & System changes - hourly rate of \$150 - 3 yr maximum not to exceed \$10,000	\$10,000	\$10,000	
1, 2, 3, 4, 5	User created Anomalies, as needed - hourly rate of \$150.00 3 yr maximum not to exceed \$12,000	\$12,500	\$13,000	
1, 2, 3, 4, 5	Changes to existing reports / Periodic Updates - hourly rate of \$150.00 not to exceed \$7,500	\$7,500	\$10,000	

TRAINING

1, 2, 3, 4, 5	Training of new and existing staff			
	Maximum rate, for a 5 day Training Institute class of \$1,225 per student	\$13,160	\$13,500	
	Maximum rate for Custom class @ County \$7,500 (class not to exceed 5 students)	\$15,000	\$15,000	
	Plus travel expenses as per Section 1.10 estimated \$34 per day meals + hotel (\$160.00) x 20 days		\$4,100	

454,024 \$404,224 \$98,775

10% increase for the 3rd year on items *

\$4,444

\$408,668 Contract Amendment

RATE CHANGES for the first two years

Old / New	Job Description
\$125 / \$150	During Normal business hours
\$185 / \$225	Rush Rate (after hours or Rush project)
\$150 / \$175	Consulting rate
\$200 / \$265	Consulting rate Rush basis

Expenditures pd existing contract over 55 months	\$311,391
Remaining Balance on previous contract	\$142,633
Previous Contract Amount	\$454,024
contract increased additional \$50,000 for EDI fees	